

# CONFIGURATION TRAINING YEAR 2020

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# CONFIGURATION TRAINING COMPANY STRUCTURE

# **Revision History**

Revision Date	Revision No.	Revised by	Summary of Changes
28/09/20	1.3	Nikos Ioannou	Final document consistent with the training delivered in QR3-2020



# **COMPANY STRUCTURE**

• SAP Business One

• Digital Sales Workplace



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# **1** Prerequisite

Make sure that the given user account of OneDealer has admin authorization in order to perform the following tasks.



# 2 Create a Company

Please login to the project with the given admin account Username: \*\*\*\*\*\* Password: \*\*\*\*\*



Click on 9 dot menu icon, All Apps, Setup, Common Entities, Company Structure, Companies





# 2.1 Add Company

#### Click on plus (+) sign icon.

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=	¢\$	Companies Found 1 entries						_
<b>*</b>								+ Actions $\vee$
â	Code		Description	Domain ID	CompanyID	Deletable		
**	OD		OneDealer	8D6973E0A0C5E0E	9oUMOYTGN0KSePUHTiv8pQ	0	~	
1 Con								
-co								
4								
•								

#### Provide content to the following fields according to the given data of the project.

			Quick search		<u>u</u>	+ 4 🎔
*	Companies Found 1 entries		Create a n	ew Company	<	+ Actions ~
* · · · · · · · · · · · · · · · · · · ·	Code	Description OneDealer	Create a n	Description * OneDealer Domain * DEMO Hana Port 30015 Soft B1 ServiceLaver URL * https://52.178.32.209:5000/b1s/v1 LHOC Server Scheme Cancel Save	eletable	* Actions v
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	< 🔿	C Quick search			+ 🕰 🕖
= *	Companies Found 1 entries	Cre	ate a new Company	×	
		Schema Name *	SAP B1 ServiceLayer URL *		Actions ~
	Code Description			eletable	
12 4	OD OneDealer	LHOC Enable Integration	LHOC Server Scheme https	×.	
⊕ ±		LHOC Server Host azod-demosrv.productionIh.com	LHOC Client User Name onedealersys		
		LHOC Client Password	LHOC IFrame Url		
1					
		Form Personalization			
			Cancel Save		

#### Provide a few more additional fields and then click on **Save** button.

#### Select the new company by clicking on the **downwards arrow icon** and then clicking on **Edit**.

	< 0)	C	Quick search		Q	+ 4 🦉
=	Companies Found 1 entries					the Articles of
<b>m</b>						T Actions V
â	Code	Description	Domain ID	CompanyID	Deletable	
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# 2.2 Add a new Branch

#### Click on Actions downward arrow icon and then click on Add a new Branch to this Company.

	Quick search	Q.	+ 🗘 🌔
	Company: OD Company Description: OneDealer CompanyID: SoUMOYTGN0KSePUHTW8pQ Details Branches Tenants Groups		Actions  Add a new Branch to thing Add a new Tenant to thing Add a new Tenant to thing
** * *	Code * OD	Description * OneDealer	Add a new Group to thi
€2     ≮2	Uertade No Hana (P * 52.174.49.29	Domain * DEMO Hana Port 30015	×
	Schema Name * ODSNLDM	SAP B1 ServiceLayer URL * https://52.178.32.209-50000/b1s/v1	
	LHOC Enable Integration	LHOC Server Scheme https	
	LHOC Server Host azod-demosrv.productionlh.com LHOC Client Password	LHOC Client User Name onedealersys HOC IFrame Url	
0	21157596y06/2WX!		-
1111039763	HARDWICK BOARDWICK BO		

#### Provide the given info at the fields below and then click on **Save** button.

	C Quick search	٩,	+ 🍳 🧶
Company: OD Company Description: One Dealer Companyit: 96UMOYTGN0KSePUHTM8pQ	Create a	new Branch for this Company	Actions $ \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! $
Details Branches Tenants Groups     Code *	Code * 200 Deletable	Description *	
OD     OD     Enclose     OD     Enclose     OD     Hana P *     Hana P *	No Form Personalization	00 ~	
Schema Name * ODSNLDM LHOC Enable Integration		Cancel Save	
LHOC Server Host azod-demosry.productionIh.com LHOC Client Password		UHOC Client User Name anedealersys UHOC (Frame Url	
21157596y06f2WX!			





#### At SBO, click on Tools, Default Forms, XIS\_BRANCHES\_UDO – Branches\_UDO

#### Provide content to the following fields and click Add.





# 2.3 Add a new Tenant

#### Click on Actions downward arrow icon and then click on Add a new Tenant to this Company.

	C Quick search	Q,	+  수 🧶
=	Company: OD Company Description: OneDealer		Artique
<b>m</b>	CompanyID: 90UMOYTGN0KSePUHTiv8pQ		Actions ~
â	Details Branches Tenants Groups		Add a new Branch to thi
-			Add a new Group to thi
<b>≗</b> ⊕	Code * 00	Description * OneDealer	
1 20	Deletable No	Domain * DEMO	~
	Hana IP * 52.174.49.29	Hana Port 30015	
	Schema Name * ODSNLDM	SAP B1 ServiceLayer URL * https://s2.178.32.29550000/b1s/v1	
	LHOC Enable Integration	LHOC Server Scheme https	
	LHOC Server Host azod-demosrv.productionIh.com	LHOC Client User Name onedealersys	
	LHOC Client Password 2115756906f2WXI	LHOC IFrame Url	
٥			(cr)

#### Provide content for the following fields and then click on **Save** button.

	C Quick search	9	+ 🍳 🥮
Company: OD Company: Description: OneDealer Company: SeuMoVTCN0ESEPURTWapg	Create	a new Tenant for this Company	Actions 😒
	CompanyID * OD InstallationCode * Demonstration Deletable No	Vescription *       OneDealer       Url *       https://azod-demo.onedealer.com       Steteooturl *	
Schema Name * ODSNLDM	Form Personalization	Cancel Save	
LHOC Enable Integration		LHOC Server Scheme https	
LHOC Server Host azod-demosrv.productionIh.com		UHOC Client User Name onedealersys	
LHOC Client Password 21157596y06/2WX!		LHOC (Frame Url	



# 2.4 Add a new Group

#### Click on Actions downward arrow icon and then click on Add a new Group to this Company.

	C Quick search	Q.	+ 🕰 🥐
=	Company: OD		
*	Company Description: OneDealer		Actions 🗸
Ê	сопраную, эоомот скокаетон норд		Add a new Branch to thi
虚	Details Branches Tenants Groups		Add a new Tenant to thi
쓥			Add a new Group to thi
۵.	Code *	Description *	
$\odot$	OD	OneDealer	
1			
2	Deletable	Domain * DEMO	~
ad	<u> </u>		
	Hana IP *	Hana Port	
	52.174.49.29	21015	
	Schema Name *	SAP B1 ServiceLayer URL *	
	ODSNLDM	https://52.178.32.209:50000/b1s/v1	
	LHOC Enable Integration	I HOC Server Scheme	
	Yes	https	
	LHOC Server Host azod-demosrv.productionlh.com	LHOC Client User Name onedealersys	
	LHOC Client Password	LHOC IFrame Url	
0	21157596y06f2WX!		
			(a)

#### Provide content of the following fields and then click on **Save** button.

	C Quick search	٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩, ٩	+ 🗘 🦃
Company: OD Company Description: OneDealer CompanyO: SoUMOVTGNOICS@LUHTWepO	c	reate a new Group	Actions V
Details     Branches     Tenants     Groups       Image: Code +     00     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     Image: Code +     Image: Code +       Image: Deletable     Image: Code +     <	Name* DSALESADVISORS Deletable No Form Personalization	Description * Sales Advisors CompanyID * 00	
LHOC Enable Integration CHOC Enable Integration CHOC Server Host azod-demosrv productionih.com LHOC Client Password 21157596y06f2WXd		Cancel Save	



#### Click on Branches tab.

<b>Ⅲ &lt; (</b>	C Quick search	Q. +	4
= # @	Company: OD Company Description: OneDealer CompanyID: 9oUMOYTCNOKSEPUHTW8pQ		Actions ∨
<u>ه</u> _	tails Branches Tenants Groups		
** * *	Code *	Description * OneDealer	ĺ
1. 20	Deletable No	Domain * DEMO	~
111 12	Hana IP * 52.174.49.29	Hana Port 30015	.
	Schema Name * ODSNLDM	SAP B1 ServiceLayer URL * https://52.178.32.20950000/b1s/v1	.
	LHOC Enable Integration	LHOC Server Scheme https	.
	LHOC Server Host azod-demosrv.productionIh.com	LHOC Client User Name onedealersys	- 1
	LHOC Client Pastword 2115759ey06f2WXt	LHOC IFrame Url	
0			

# Select the branch already created by clicking on **downward arrow icon** and clicking on **Edit**.

*** \			Quick search	C		+ 4 🤘
*	Company: OD Company Description: OneDealer CompanyID: 90UMOYTGN0KSePUHTW	8pQ				Actions $\checkmark$
遶	Details Branches Tenants	Groups				
**	BranchID	Code	Description	Deletable		
$\Leftrightarrow$	AIXvNL7FKEOV6MujmRfxdg	205	OD Benelux	0	~	
<b>.</b>	xBjK0mRS1EOCDmO85iBMBg	204	S4 Computer	0	~	
Land	aBPPRV99hUypGlkGNAHg6w	206	TGC	0	~	
1	jc_27gTY6Ee0t2Dc8zo14Q	207	OneDealer International	0	~	
	KlySVInPqk-3ZPOmykzZCQ	208	Incadea	0	~	
	asS8-1BzREqGomAKnJdZuQ	200	OD	0		
	EjSg7NvI-UeYW1EID20OXw	201	SCG	0		
	UF4ALhjV4USSA_wmproTSA	202	MHP	0	~	
	r1uLYHcwTEOI5wx5aWC-fQ	203	KEYLAND	0	$\checkmark$	
0						



# 2.5 Add a new Location

#### Click on Actions downward arrow icon and then click on Add a new Location to this Branch.

	C Quick search	۵.	+ 🗘 🌻
= *	Branch: 200 Branch Description: OD Company: OD  Details Locations Teams Sales Areas		Actions Action to L. Add a new Location to L.
	Code * 200 Deletable No	Description * OD Company * OD	
0			(m)

#### Provide content for the following fields.

		Quick search		으 + 우 💛
*	Branch: 200 Branch Description: 00 Company: 00	Create a new Loo	ation for this Branch	Actions ~
	Details Locations Teams Sales Areas	General Location Information	^	
-		200	200 😮	
<b>≜</b> ⊕	Code * 200	User 🗸	Description * Koblenz	
2 2	Deletable	Deletable	Phone 1 +49 261 988480	
₩		Phone 2	Mobile 1	
		Mobile 2	Location Email	
			Cancel Save	



#### A few additional fields needed.

		Quick search Q	+ A 🕖
=	Branch: 200 Branch Description: OD	Create a new Location for this Branch	
	Company: OD  Details Locations Teams Sales Areas	Mobile 2 Location Email Info@onedealer.com	Actions V
*	Code * 200	Rating Number of Reviews 5	
1 20	Deletable (No)	Location Type * Makes(Comma Separated Codes) Service  V 10.15	
<b>1</b>		Appointment Interval Mins 30	
		Cancel Save	

#### Provide one more additional field and then click on **Save** button.

 < 0)	C Quick search	9	+ 🏳 💭
Content 200 Branch 200 Company CD      Details Locations Teams Sales Areas      Code * 200 Detable No Frem Presentances	Create a new Location for this Branch	scon	



# 2.6 Add a new Team

#### Click on Actions downward arrow icon and then click on Add a new Team to this Branch.

	C Quick	search Q	+ 🗘 🤶
	Branch: 200 Branch Description: OD Company: OD  Details Locations Teams Sales Areas		Actions Actions Actions to Actions Act
<ul> <li>★</li> <li>↓</li> <li>↓</li></ul>	Code * 200 Deletable No	Description * op Company * Op	~
	Form Personstation		
0			

#### Provide the following fields and click on **Save** button.

		Quick search		9 + A 🧶
*	Branch: 200 Branch Description: 00 Company: 00	Create a new Tea	Im for this Branch	Actions 🗸
	Details     Locations     Teams     Sales Areas       Code *     20       Deletable     20       Dom   Form Personalization	Name *  DOSALES  Deletable Nake Select  Form Personalization	Description * OD - Sales TeamType * Sales Team Cancel Sove	
0				



## 2.7 Add a new Sales Area

#### Click on 9 dot menu icon, All Apps, Setup, Common Entities, Company Structure, Sales Area

			Quick search						U.		T	4
Search Apps	۵								My Agenda	esday ry 2020		1
Back	O Domains								Time	Event		
Companies	Branches											
Locations	C Tenants											
Sales Areas	Groups		Forecast						м	ore >		
Teams								_	Company Announcements			1
									Subject	Priority	Creation Date	
									Addition real region to read	moun	01772010 1.14 PM	
		04 05	06	07 08	09	10	11	12	м	ore >		
			Forecast						Omnichannel Campaigns Administration Panel	OmniChannel Administrator Par	My Site nel	
		alytics	I 👔 M	y Tasks				I	7			
		Lumira							(1) Weather			1
									ATURNO	-	1200	

#### Click on plus (+) sign icon.

	< OD		Quick search		Q		+ 4	2
=	Sales Areas Found 1 entries							
m							+ Actions	~
į.	Sales Area ID	Name	Description	Deletable	SalesAreaType	Domain ID	Make Code	
**	kdqe8NEAPUeXHizSCZPgmA	SalesAreaA	Sales Area A	0	1	8D6973E0A0C5E0E	10	~
_ ⊕								
1								
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1								
0								



### Provide the following fields and click on **Save** button.

	< 0)		C Quick search		0.	+ 🗘 🜔
*	Sales Areas Found 1 entries		-	Create a new Sales Area	×	+ Actions ~
	Sales Area ID	Name	Name *	Description *	Domain ID	Make Code
**	kdqe8NEAPUeXHizSCZPgmA	SalesAreaA	SalesAreaA	Sales Area A	8D6973E0A0C5E0E	10
			Deletable	SalesAreaType * SalesRegion  V		
1 21			Domain ID *	Code *		
			DEMO	· mencebebytere ·		
1			Form Personalization			
				Cancel	0	
0						

Select the newly created Sales Area by clicking on the **downwards arrow icon** and then clicking on **Edit**.

<ul> <li>Seles Areas Found 1 entries</li> <li>Alea Area D</li> <li>Anne</li> <li>Description</li> <li>Deletable</li> <li>Seles Area D</li> <li>Alea Area Area Area Area</li></ul>				Quick search		5			т 4 🍤
Image: Constraint of the second of	= *	Sales Areas Found 1 entries							Actions N
Sets Area ID       Name       Description       Deletable       SalesAreaType       Domain ID       Make code         Image: Comparison of the Comparison	<b></b>								I Actoria -
Image: Searce A       Sales Area A       0       1       BD6973E0A0CSEE       10       Image: Searce A       Image: Searce	롎	Sales Area ID	Name	Description	Deletable	SalesAreaType	Domain ID	Make Cod	le
	**	kdqe8NEAPUeXHizSCZPgmA	SalesAreaA	Sales Area A	0	1	8D6973E0A0C5E0E	10	$\sim$
	•								
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#### Click on Actions downward arrow icon and then click on Assign Branched to this Sales Area.

••••	< 0_	Quick search	Q	+ 4 🔮
≡	SalesAreaA			
*				Actions 🗸
Ê				Assign Branches to this
Ē.	Details Branches Us	ers		Assign an Inspector to t
8	Name *		Description *	
	SalesAreaA		Sales Area A	
Ł	Deletable		( Julius Base &	
ත	No		SalesRegion	$\sim$
<u>lait</u>				
1	Domain ID * DEMO	~	Code * MERCEDES-BENZ	~
	Form Personalization			
0				

#### Click on plus (+) sign icon.

		C Quick search C Quick search C	
	SalesAreaA	Assim Branches to this Sales Area	
	Details Branches Users	Action Assigned Branches to this Sales Area	
**	Name * SalesAreaA	+	
10 10	Deletable No	~	
	Domain ID * DEMO	· · · · · · · · · · · · · · · · · · ·	
		Form Personalization Cancel Sove	
0			



H

#### Select the Branch(es) this Sales Area has and click on **disk icon** to store the selections.

	< 0		Quick search	Q.	+	A 関
≡ #		Branches Found 9 entries				Actions V
<b>60</b>						Actions +
<u>.</u>		Code	Description	Company Code	Company Description	
*		205	OD Benelux	OD	OneDealer	
<b>•</b>		204	54 Computer	OD	OneDealer	
1		206	TGC	OD	OneDealer	
ළු		207	OneDealer International	OD	OneDealer	
<u></u>		208	Incadea	OD	OneDealer	
14	۲	200	OD	OD	OneDealer	
		201	SCG	OD	OneDealer	
		202	MHP	OD	OneDealer	
		203	KEYLAND	OD	OneDealer	

#### Click on Save button to store your selections to Sales Area.

		C Quick search	<u></u>	+ 🕰 💨
≡ #	SalesAreaA	Assign Branches to this Sales Area	×	
	Details Branches Users Name <sup>a</sup> SalesAreaA	Assigned Branches to this Sales Area 200 Form Personalization	±	
62 1.11 1.12	Deletable No Domain ID * DEMO			
			Cancel	



# 2.8 Assign Inspector to a Sales Area

#### **Prerequisite:** Create a user with the role of "Sales Area Manager" and the switch "Is Inspector" on. Click on **Actions downward arrow icon** and then click on **Assign Inspector to this Sales Area**.

	< •>	Quick search	Q.	+ 🗘 🌻
≡	SalesAreaA			
*				Actions 🗸
Ê				Assign Branches to this
1	Details Branches Users			Assign an Inspector to t
4	Name *		Description *	
	SalesAreaA		Sales Area A	
1				
ආ	No		SalesAreaType * SalesRegion	~
Lad.				
-	Domain ID *		Code * MERCEDES.BENZ	
	Form Personalization			
0				
https://a	izod-demolonedealer.com/#1			1.618

#### Click on plus (+) sign icon.

		Quick search	۹	+ 🗘 🧶
=	SalesAreaA Details Branches Users Name * SalesAreaA Detectole No Domain ID * DEMO Form Personalization		×	
*		Assign Users to this Sales Area		Actions 🗸
	Details Branches Users	Assigned User to this Sales Area	+	
201				
8	Name *			
	SalesAreaA	Form Personalization		
1	Deletable			
	No			
1	DEMO			
		Cano	.el Save	



#### Select the user with the role of inspector and click on **disk icon** to store the selection.

	< 0		Quick search	Q	+	4 🥐
≡		Users Found 87 entries				
m						Actions V
<u>.</u>		User ID	EMail	Firstname	Lastname	
4	•	wifWDkRFQEuBJuZ-YhjsKw	eaverson@onedealer.com	Eugene	Averson	-
		NbglKShyrkm92M5TBupUdQ	rsnoek@onedealer.com	Ronald	Snoek	
1		S7TtfFisAkK3Q6NdsjfAXw	vlad@onedealer.com	Vlad	Melnik	
<u>دم</u>		KAx5Z3AzlUacNmnP6WV3NQ	igor@onedealer.com	lgor	Tkachenko	
		k595cY0mJU6ClQHoA2HqFQ	tsoshnikova@onedealer.com	Tatiana	Soshnikova	
		wiuK_8cOR0qPQm1ZBuUijw	mdale@onedealer.com	Mark	Dale	
		Ylyn0N6Axkmg460WgMj4IA	alexander.lemzakov@onedealer.com	Alexander	Lemzakov	
		8D4D81DB1ACC311	harley@onedealer.com	Harley	Richards	
		LUD5edteJEyhSqHrWwAgvA	Werner.Leinauer@onedealer.com	Werner	Leinauer	
		r49Vgs7a80mVTJIn8B5pKQ	n.ioannou@onedealer.com	Nikos	loannou	
		cd8rZZ4Hy0WeYapIgIYoGw	alketas.malioukis@onedealer.com	Alketas	Malioukis	
		L8ydhNoueUWRWbjWPiPlVw	steven@onedealer.com	Steven	Moore	
٥						

#### Click on Save button to store your selections as "Inspector" of this Area.

		Quick search	۵,	+ 🗘 🌔
=	SalesAreaA		×	
#		Assign Users to this Sales Area		
	Details Branches Users	Assigned User to this Sales Area		
105 100		steven@onedealer.com		
8				
	SalesAreaA	Form Personalization		
	Deletable			
	Domain ID *			
	DEMO			
			Cancel Save	



### 2.9 Lead reception from external sources (per Branch, per Make)

The following process can be completed by two ways:

1. Using **OneDealer** platform

Click on 9 dot menu icon, All Apps, Setup, Sales & Lead, Inquiry Interest Types

- At the filter select the IDMS\_DEALER\_UNIT
- Click on plus (+) sign icon.

	< 0)			Quick search				Q			+	- 🗘 🌔
≡	E Lis	t of leads for distribut	ion									_
*		DMS_DEALER_UNIT	¥								+	Actions 🗸
	Fou	ind 100 entries										-
12	Code	Name	Default Company Code	Default Branch Code	Default Location Code	Default Market Segment	Default Make	Vehicle Status	Is Default	Sales Person Code	Set Make	Set Company
**	8D799A7253020	07 8D799A725302007		208			10			115		
_ ⊕	8D799A74E17CD	F5 8D799A74E17CDF5		208			90			115		
2	8D799A766B4F4	21 8D799A766B4F421		208			91			115		
23 144	8D799A7813B9E	F9 8D799A7813B9BF9		208			92			115		
<b>1</b>	8D799A7954F21	1E 8D799A7954F211E		208			93			115		
	8D799A7A25474	39 8D799A7A2547439		208			94			115		
	8D799A7BB26B	58 8D799A7BB26B958		208			27			115		
	8D799A7CBC3C	2A 8D799A7CBC3C12A		208			52			115		
	8D799A7DAB5C	798 8D799A7DAB5C798		208			12			115		
	8D799A8425E64	59 8D799A8425E6459		208			22			115		
	8D799A8521CA8	0A 8D799A8521CAE0A		208			15			115		
0	4											,

#### • Provide content for the following fields.

III < <b>O</b>	¢	Quick search		• +	A 🜔
List of leads for distribution			×	*	Actions 🗸
iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	Default M	Edit Leads Distribution Code 8D6EA71983848CC	Name 8D6EA71983848CC	Set Branch Set Location Set Market Segme	nt
▲ 	10 90	Default Company OneDealer V	Default Branch		<ul> <li></li> <li></li> </ul>
	91	Default Location Any $\sim$	Default Market Segment Select  V		~
19	92 93	Default Make MERCEDES-BENZ  V	Vehicle Status Select  Vehicle Status		
	94	Is Default	Sales Person Cancel Save		~
		43			~



• Scroll down and provide content for one more field and then click on **Save** button.

<b>Ⅲ &lt; O</b>	(	Quick search		(		+ 🗘 🌔
List of leads for distribution				×		the Actions of
Image: Pound 100 entries         Default Location Code         Default Market Segment	Default N	Is Default	Sales Person Theo Rees	0	Set Branch Set Location	Set Market Segment
		Set Company Select V	Set Branch Any			· · · · · · · · · · · · · · · · · · ·
1 12	90 91	Set Location Any	Set Make Select	<u>×</u>		
(加) (2)		Set Market Segment Select  V				v
			Cancel	Save		V
		43				<ul> <li></li> <li></li> </ul>
		43				
						· · ·

With this process we declare that "Theo Rees" will be the user who is going to receive, from an outer source like My Site, all "sales leads" concerning the make "Mercedes-Benz". The process above must get repeated for all available makes at every branch.



#### 2. Make use of Hana Editor tool



Open OHEM table. Locate the user he is going to receive the Leads and copy its "sales Prson" code.

on r	HAD	A Table or View	Selection 13					Actio	ns				15								
18:30	15.0DSNLD	M.OHEM ×																			
	emp ID	last Name	first Name	middle Name	sex	job Title	type	dept	brand	h v	vork Street	work Block	work Zip	work City	work County	work Countr	work State	manager	user Id	sales Prson	office Tel
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	102	01	sales		м	Sales Advisor			2	100						XX		64	143	64	
	135	Barbat	César		м	Sales Advisor			2	203								111	167	85	004939383
	136	Rivera	Jaime		м	Sales Advisor			2	203						XX		111	169	86	004983773
	137	Avecila	Alexis	Dumaguing	м	Sales Advisor		-2	2	203				Madrid		ES		111	170	87	004947447
	142	Ceballos	Katrina		М	Sales Advisor			2	203						XX		111	173	90	
	160	Robinson	Franky		м	Service Advisor			4	201						XX			104	99	
	164	Veltkamp	Casper		м	Sales Advisor			2	205						XX		170	184	102	
	139	Makarwich	Lee		м	Sales Advisor		3	2	204						XX		70	171	88	817975302
	162	Wood	Alfie		м	Service Advisor			4	204						XX			101	101	
	134	Marcos	Agustín		м	Sales Advisor			2	203						ES		111	166	84	004912343
	86	Papargiris	Anastasios		м	Sales Advisor		-3	2	200			15125	Athens		EL		64	130	59	+3021063
	156	Miranda	Juan	Carlos	м	Sales Advisor			2	201						XX		66	180	97	
	170	Peters	Elliot		м	Sales Manager			3	205						XX			186	104	
	173	Schober	Georg		м	Sales Advisor			2	204								70	188	106	
	140	Makarwich	Carsky		М	Sales Advisor			2	204								70	172	89	004955857
	154	Morales	Ruddy		м	Sales Advisor		-3	2	201						XX		66	179	96	
	176	Snoek	Ronald		м	Sales Advisor			2	205								170	190	108	
	179	Tkachenko	Igor		м	Service Advisor			4	206						XX			192	110	
	175	Averson	Eugene		м	Sales Advisor			2	205						XX		170	189	107	
	64	Rees	Theo		м	Sales Manager		3	3	200 K	ifisias 44, Marousi		15125	Athens	Greece	EL			90	43	003021099
	128	Kalow	Henrik		м	Sales Advisor			2	202						XX		79	161	79	1
	67	Murphy	Charles		м	Service Advisor			4	200						XX			100	45	+49698874
	189	Chandler	Alex		м	Service Advisor			4	208									31	116	
	187	Richards	Harley		м	Sales Manager			3	208									110	115	
	185	Callum	Sean		М	Sales Manager			2	208									198	114	
	190	Leinauer	Werner		м	Sales Advisor			2	208									200	117	
	192	Khan	Arthur		М	Service Advisor			4	203									92	46	
	194	Malioukis	Alketas		м	Sales Advisor			2	200								64	202	118	
	196	Moore	Steven		M	Inenector			3	200									203		



# Open @IDMS\_DEALER\_UNIT table. Create for a specified branch (200) a row for every "Make" and assign the "sales Prson" code of the selected user to U\_IDMS\_Salesperson Code field. In case you want the same person to receive all Leads for all brands.

4				itor v 1. 1. 1	-	e x	
Editor	· · · · · · · · · · · · · · · · · · ·						
- -	@IDMS_DEALER_U	NIT Y	🚽 😒 🌗	*			
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	Code	Name .	U_IDMS_Common_Branch Code 📍 U_IDMS_Make Code		. U_IDMS_Salesperson Code		
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	8D6EA71983848CC	8D6EA71983848CC	200 10		43		
	8D6FC773D5A5655	8D6FC773D5A5655	200 90		43		
	8D6FC7C227181F6	8D6FC7C227181F6	200 91		43		
	8D6FE0D6EE76576	8D6FE0D6EE76576	200 92		43		
	8D6FE0D865E2C0F	8D6FE0D865E2C0F	200 93		43		
	8D6FE0D94FF495F	8D6FE0D94FF495F	200 94		43		
	8D6FE0E4087F184	8D6FE0E4087F184	200 27		43		
	8D6FE0E6E8998B5	8D6FE0E6E8998B5	200 52		43		
	8D6FE0E88977667	8D6FE0E88977667	200 12		43		
	8D6FE0E93C63733	8D6FE0E93C63733	200 22		43		
	8D75E004131DDD3	8D75E004131DDD3	200 15		43		
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